



台灣航業股份有限公司

Taiwan Navigation Co., Ltd

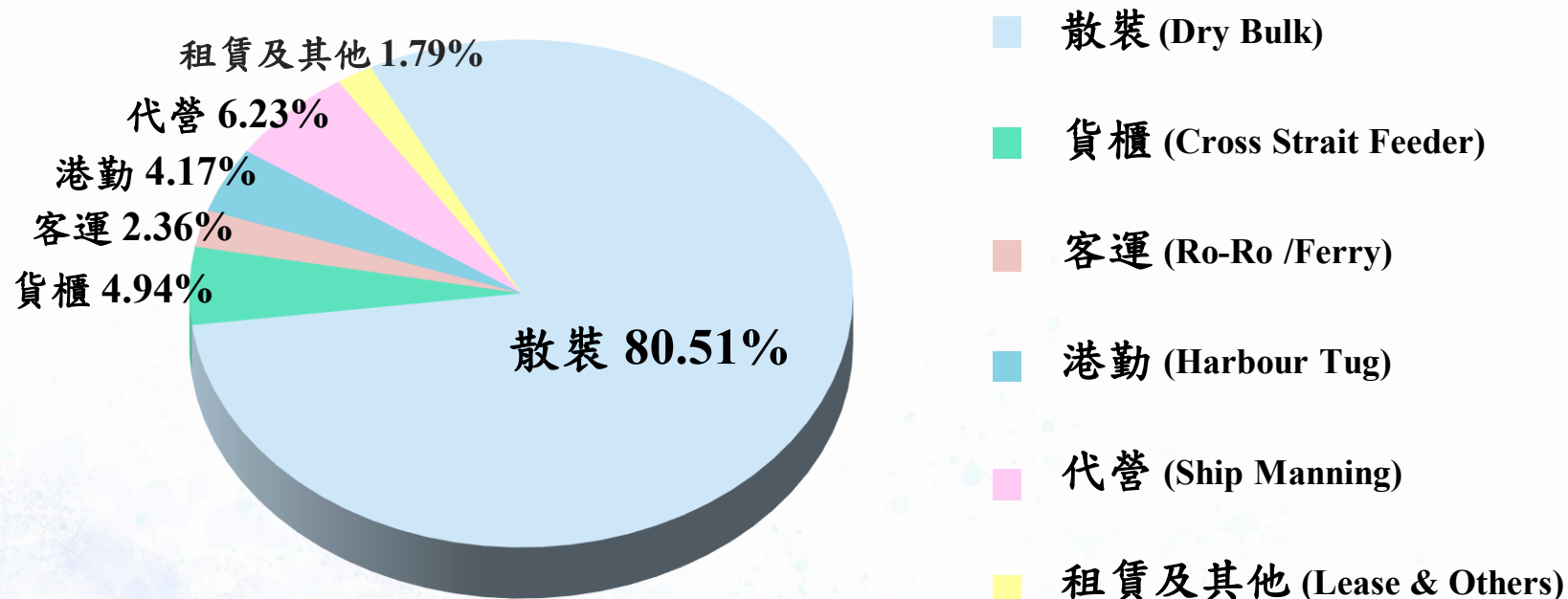
# 業務說明會

2021.11.12

股票代號 2617

# 業務範疇 Business Scope

(~ 30 Sept. 2021)



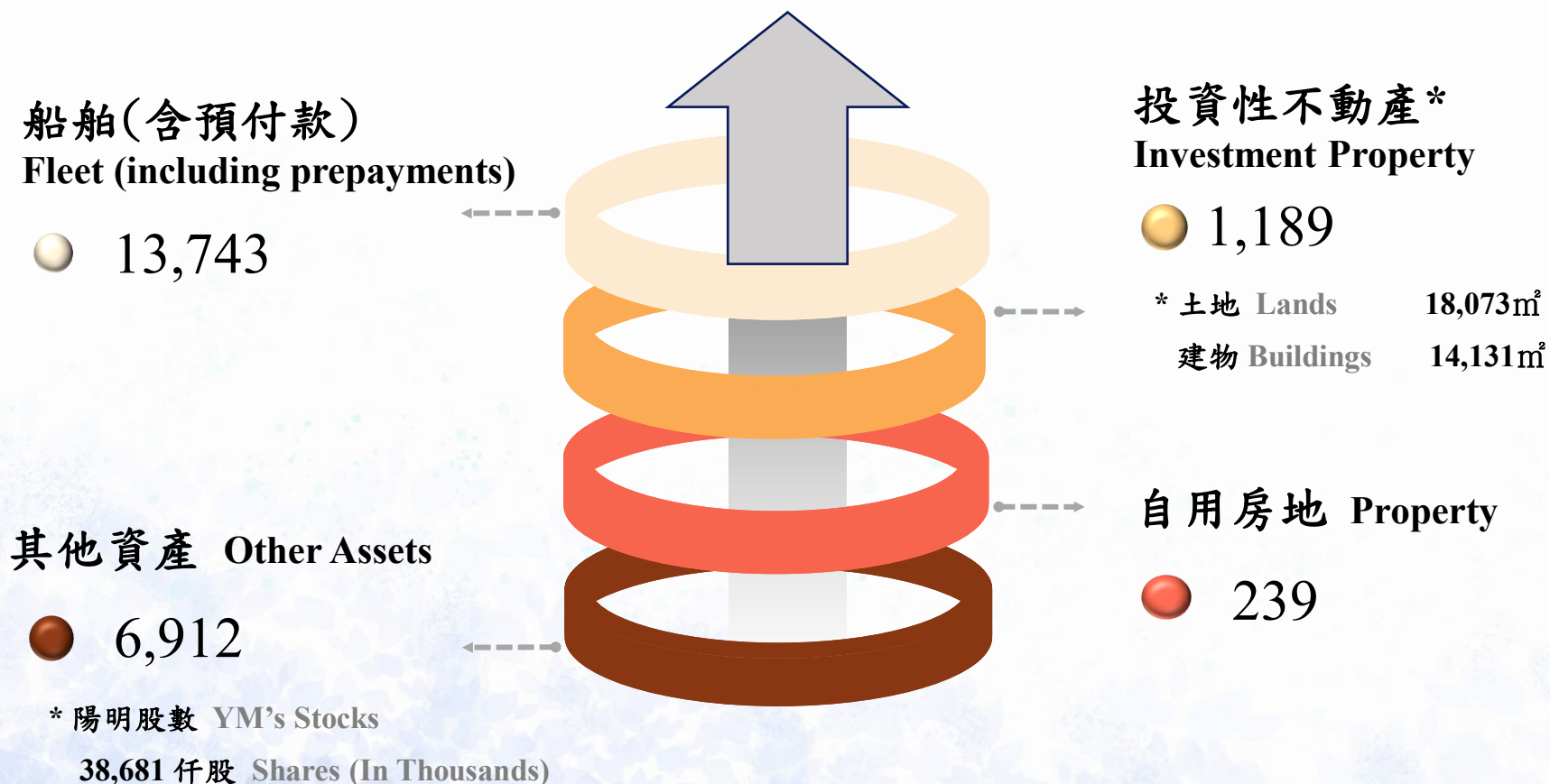
## ◀ 現有船隊 Fleet ▶

- 乾散貨船 Dry Bulker
  - 77K ~ 84K x 8 (Avg. 5.0 yrs)
  - 55K ~ 64K x 10 (Avg. 7.6 yrs)
  - NB (64K) x 1 (Q2, 2022)
  - NB (82K) x 2 (Q1 & Q3, 2022)
- 港勤拖輪 Harbour Tug x 4 (Avg. 15 yrs)
  - NB (港勤船) x 7 (2022)
- 客貨輪 Ro-Ro/Ferry x 1 (32 yrs)
  - NB (客貨輪) x 1 (2023)
- 油輪 MR Tanker x 5

# 資產 Assets (~ 30 Sept. 2021)

總資產 Total Assets 22,083

新台幣百萬元 mn-NT\$



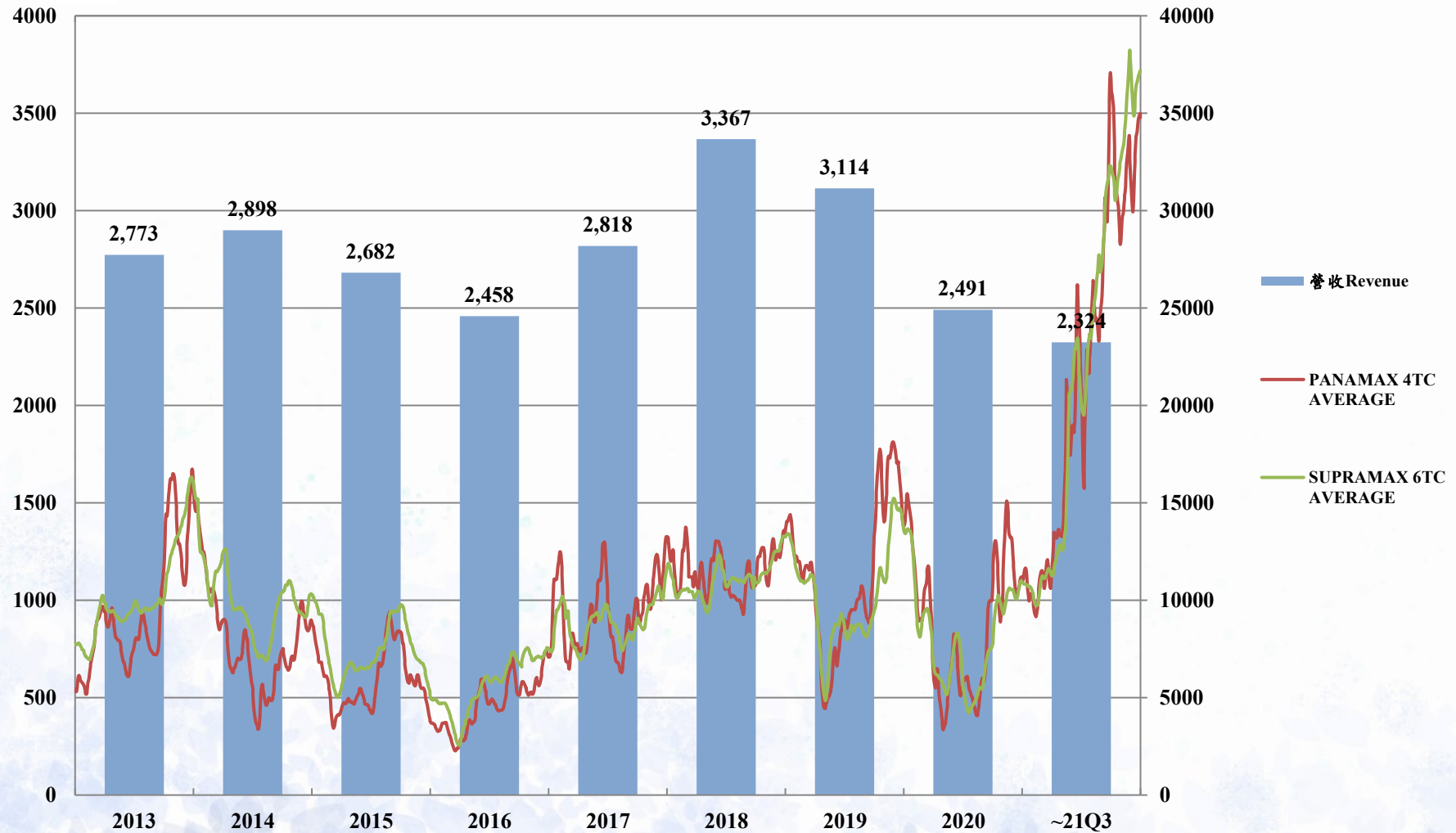
# 歷年損益 Financial Performance

|                                 | 2016   | 2017  | 2018  | 2019  | 2020  | ~21Q3 |
|---------------------------------|--------|-------|-------|-------|-------|-------|
| 營收<br>Revenue<br>(mn-NT\$)      | 2,458  | 2,818 | 3,367 | 3,114 | 2,491 | 2,324 |
| 稅後淨利(損)<br>Net P/L<br>(mn-NT\$) | (91)   | 466   | 958   | 601   | 518   | 900   |
| 每股盈餘<br>EPS<br>(NT\$)           | (0.22) | 1.12  | 2.29  | 1.44  | 1.24  | 2.16  |
| 負債比率<br>Debt Ratio<br>(%)       | 30     | 38    | 31    | 32    | 36    | 33    |

# 營業收入 Revenue vs. Dry Market

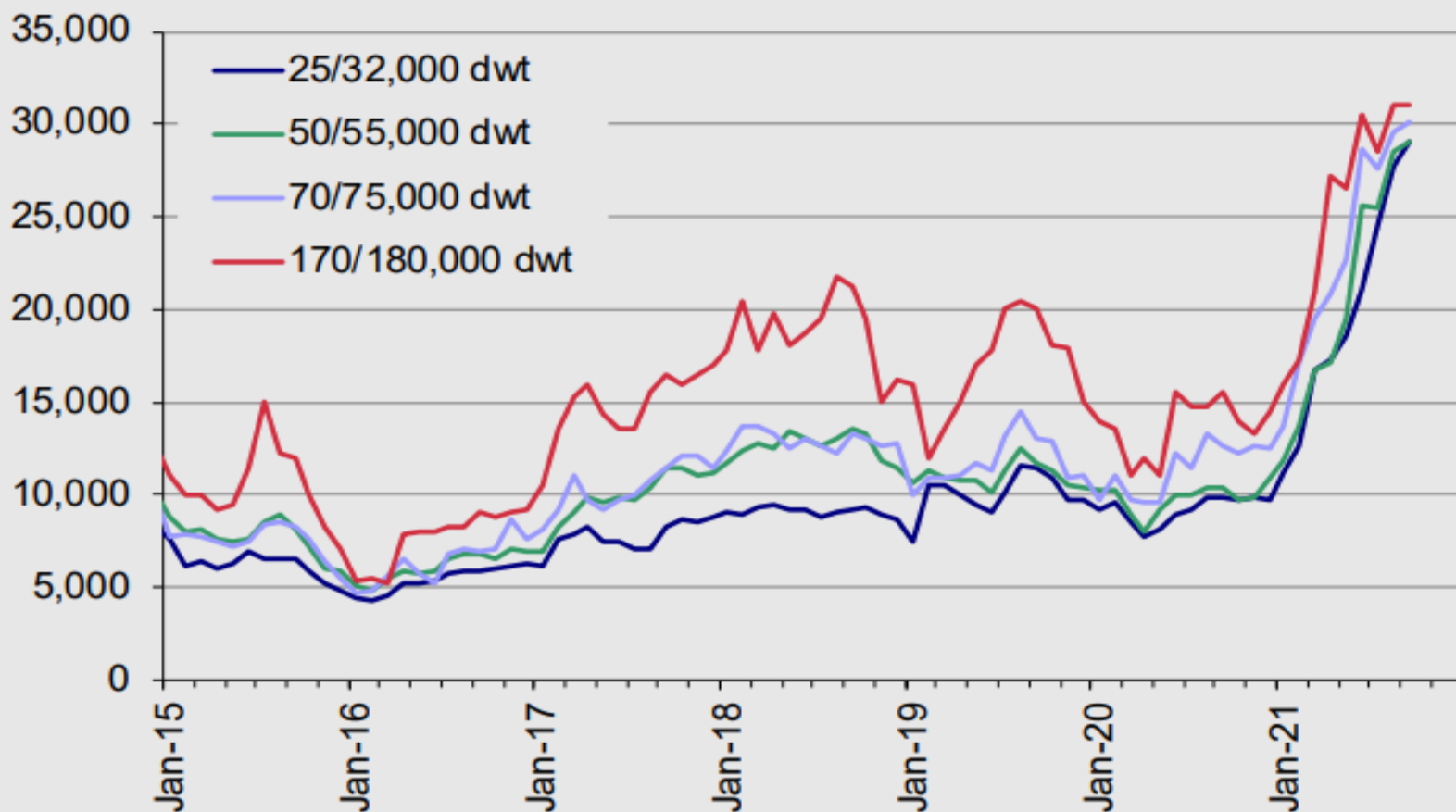
新台幣百萬元  
mn-NT\$

日租金  
USD / Day

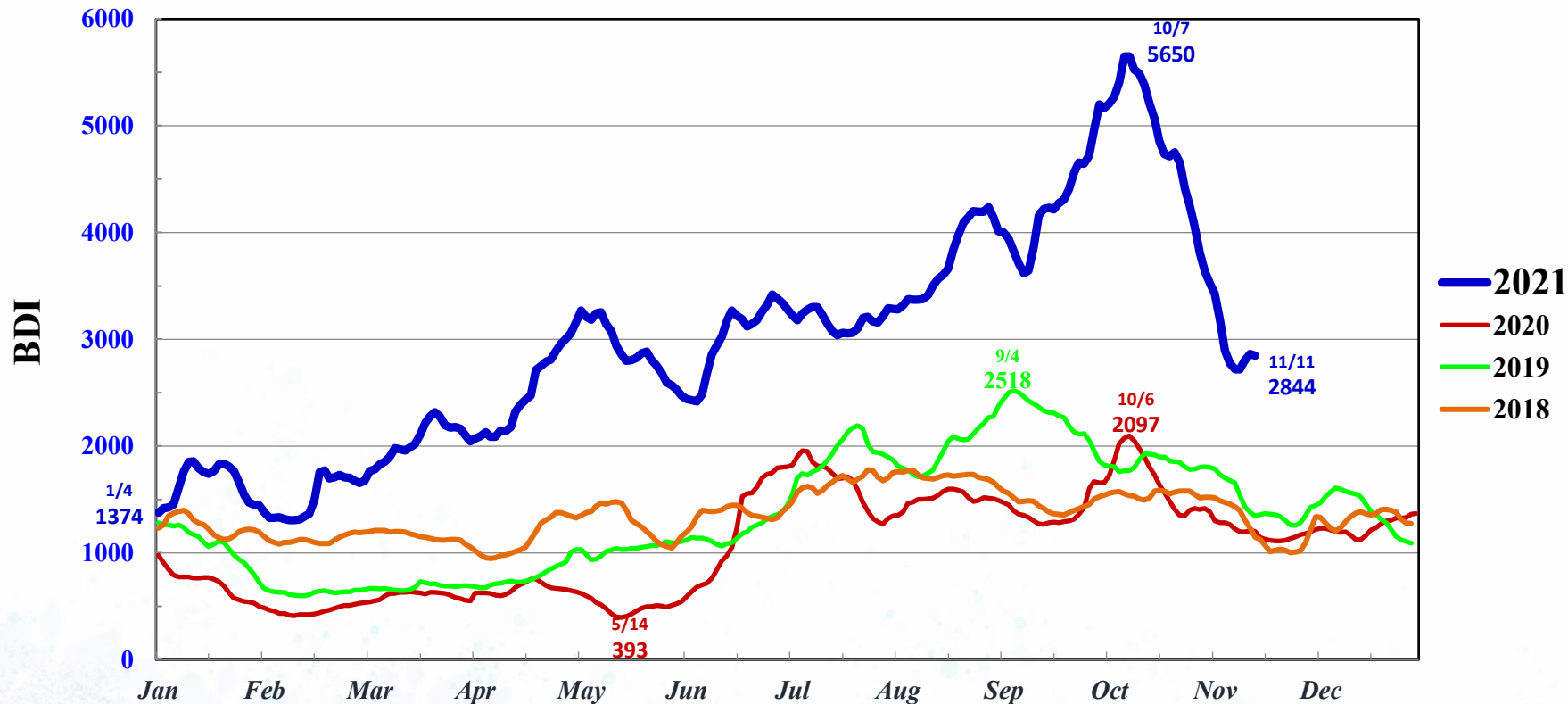


## 近六年一年期傭船費走勢

12 Month Time-Charter Rates \$/day

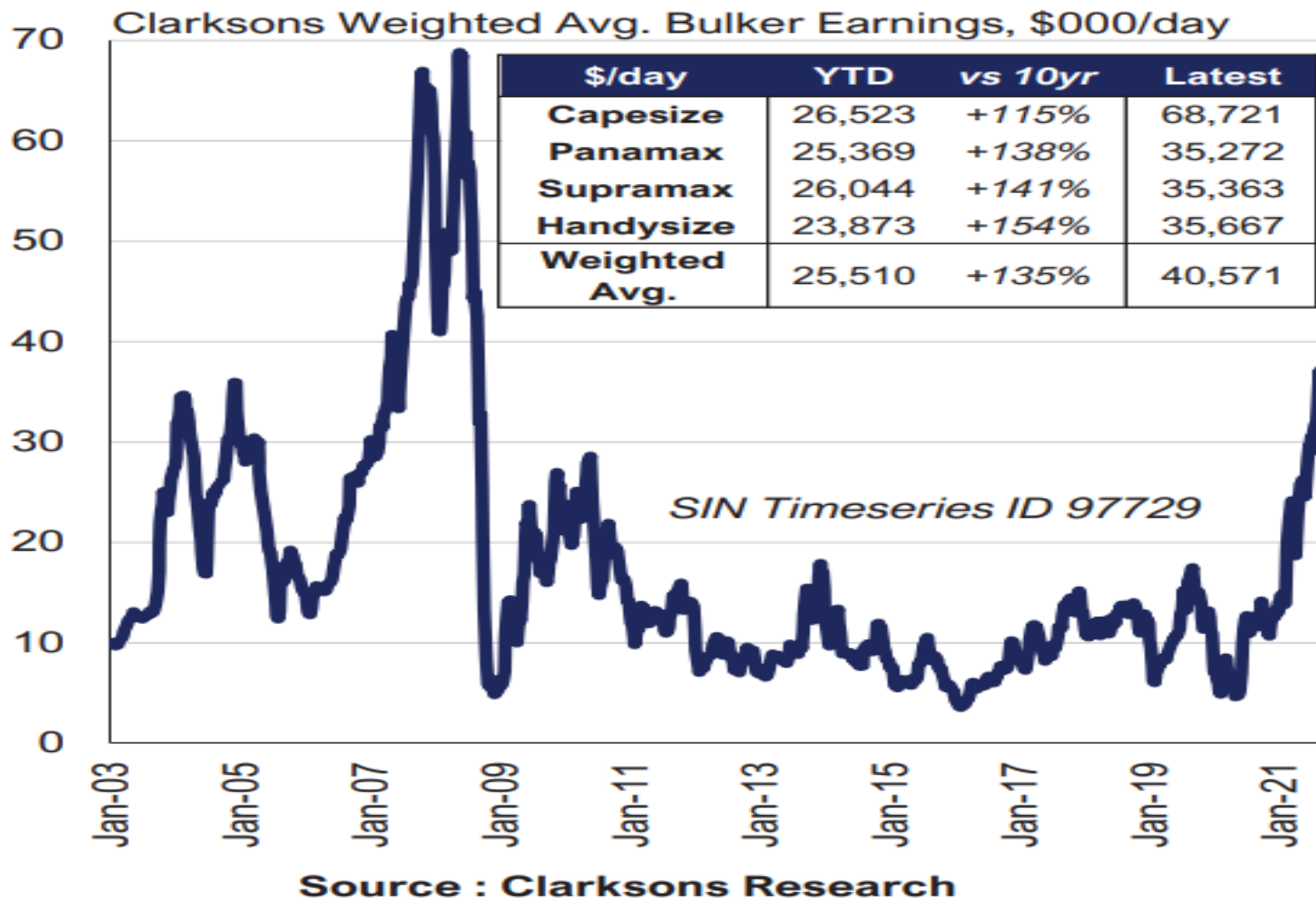


# 乾散貨船市場 Dry Bulk Market Review



| Average | 2018 | 2019 | 2020 | 2021 (~Nov. 11) |
|---------|------|------|------|-----------------|
| BDI     | 1353 | 1353 | 1066 | 2968            |
| BCI     | 2104 | 2261 | 1450 | 4048            |
| BPI     | 1453 | 1387 | 1103 | 3028            |
| BSI     | 1031 | 880  | 744  | 2441            |

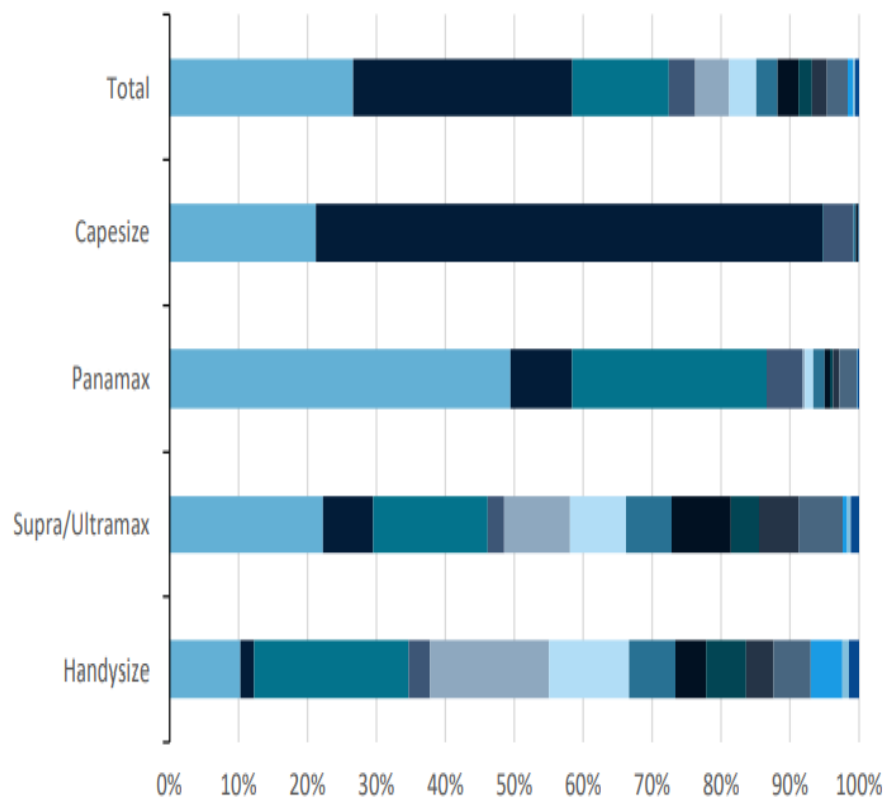
# 十月散裝運價創2008年以來新高



# 乾散貨船主力貨載 Commodity Dry bulker carries

## Commodity mix H1 2021

deadweight share of completed voyages

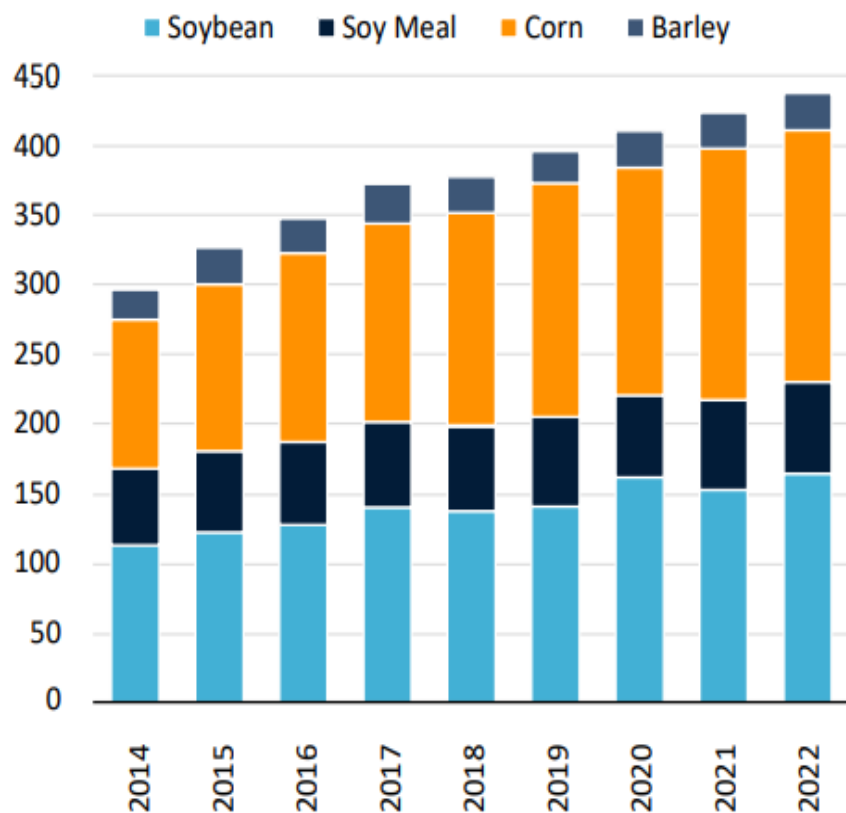


|                    | HS  | Sx  | Px  | Cs  | Tot |
|--------------------|-----|-----|-----|-----|-----|
| Coal               | 10% | 22% | 49% | 21% | 27% |
| Iron Ore           | 2%  | 7%  | 9%  | 74% | 32% |
| Agricultural goods | 22% | 17% | 28% | 0%  | 14% |
| Alumina/Bauxite    | 3%  | 2%  | 5%  | 4%  | 4%  |
| Steel Products     | 17% | 10% | 0%  | 0%  | 5%  |
| Fertilizers        | 12% | 8%  | 1%  | 0%  | 4%  |
| Minerals           | 7%  | 7%  | 2%  | 0%  | 3%  |
| Minor Ores         | 4%  | 9%  | 1%  | 0%  | 3%  |
| Semi-Processed     | 6%  | 4%  | 0%  | 0%  | 2%  |
| Biomass            | 4%  | 6%  | 1%  | 0%  | 2%  |
| Construction       | 5%  | 6%  | 3%  | 0%  | 3%  |
| Wood Products      | 5%  | 1%  | 0%  | 0%  | 1%  |
| Other              | 1%  | 1%  | 0%  | 0%  | 0%  |
| Other Ferrous      | 1%  | 1%  | 0%  | 0%  | 1%  |

# 全球穀物及肥料需求穩定成長(a)

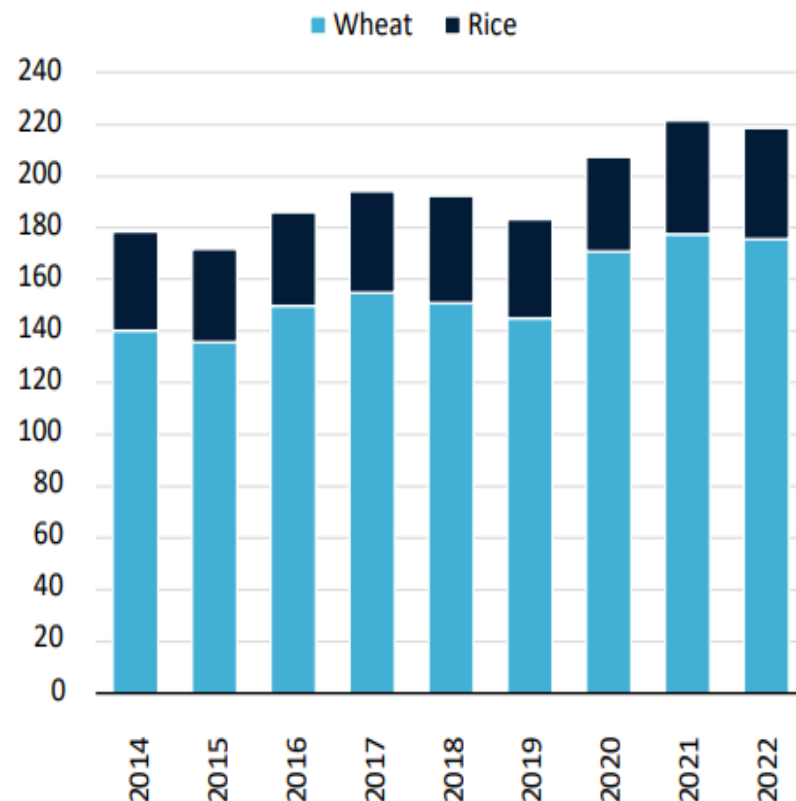
Animal feed trade

Mill. tonnes



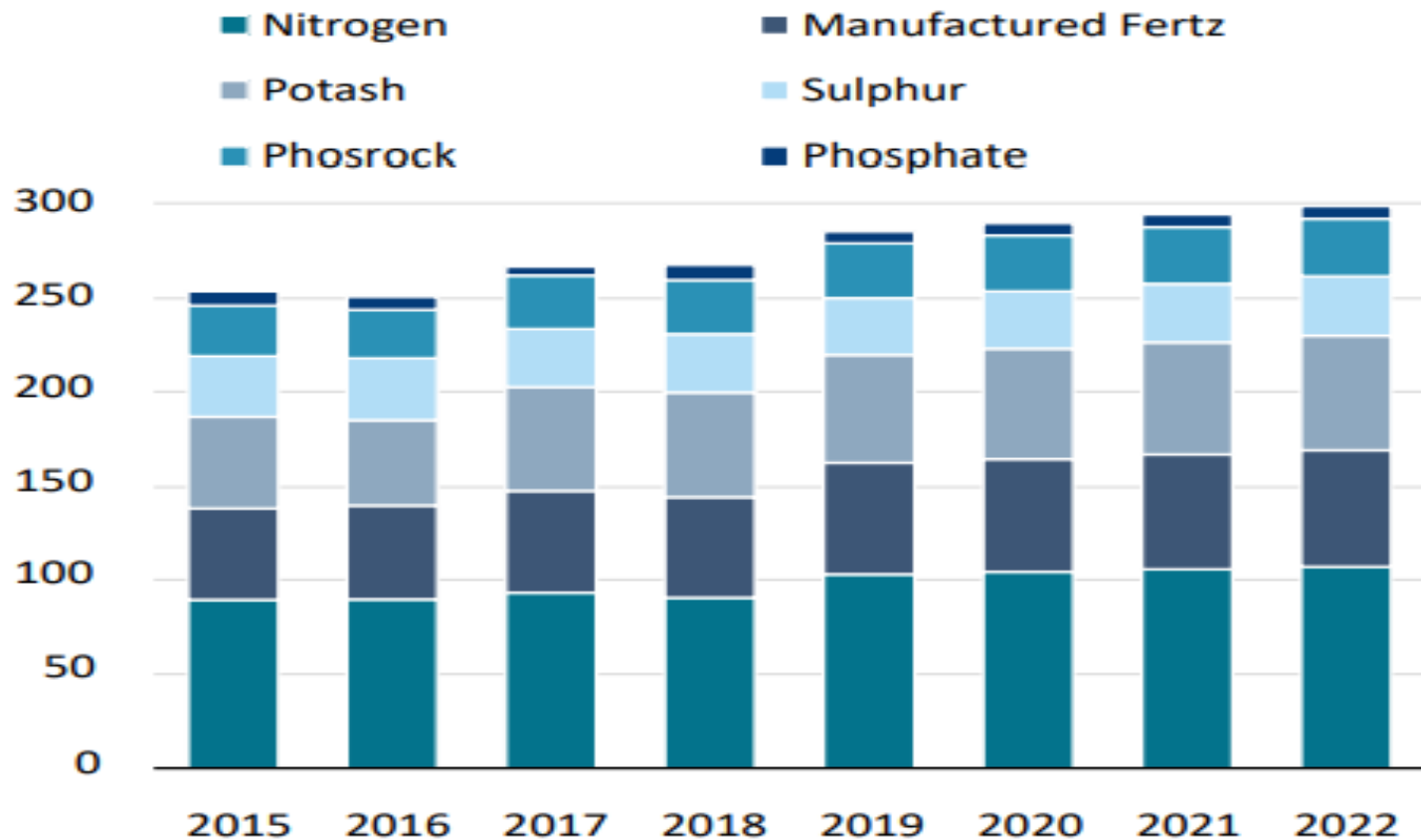
Consumer feed trade

Mill. tonnes



## 全球穀物及肥料需求穩定成長(b)

**Global fertilizers demand**  
Mill. tonnes

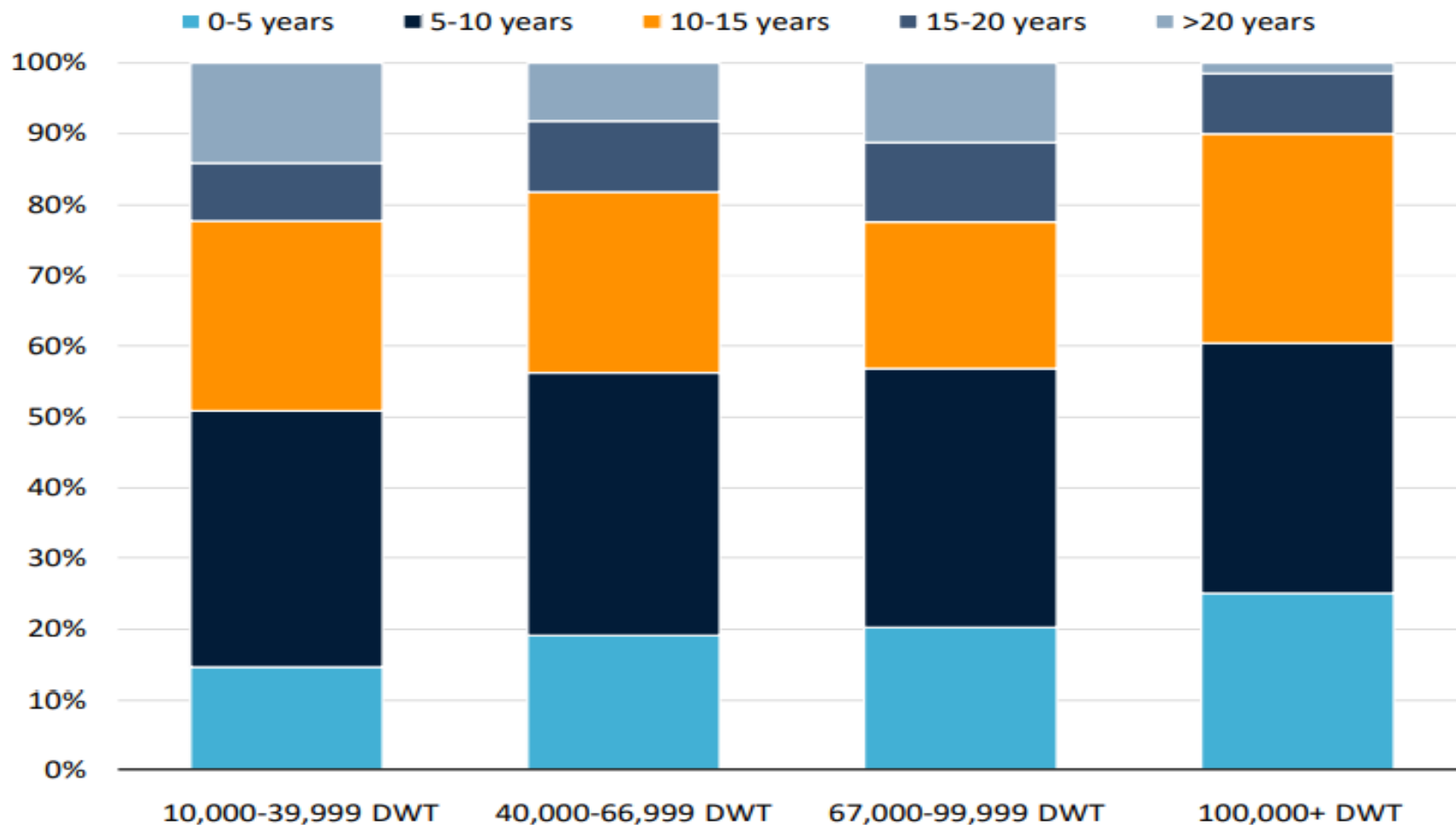


## 經濟指標 Economic Indicators

| Growth Rate (% , y-o-y) | 19' | 20'  | 21'(e) | 22' (e) |
|-------------------------|-----|------|--------|---------|
| World GDP               | 2.8 | -3.1 | 5.9    | 4.9     |
| -US                     | 2.2 | -3.4 | 6.0    | 5.2     |
| -China                  | 6.1 | 2.3  | 8.0    | 5.6     |
| Coal seaborne trade     | 2.6 | -9.2 | 6      | -       |
| Seaborne Trade - Dry    | 0.5 | -1.5 | 4      | -       |
| Dry Fleet               | 4.0 | 3.8  | -      | -       |

# 乾散貨輪船船齡相關分布

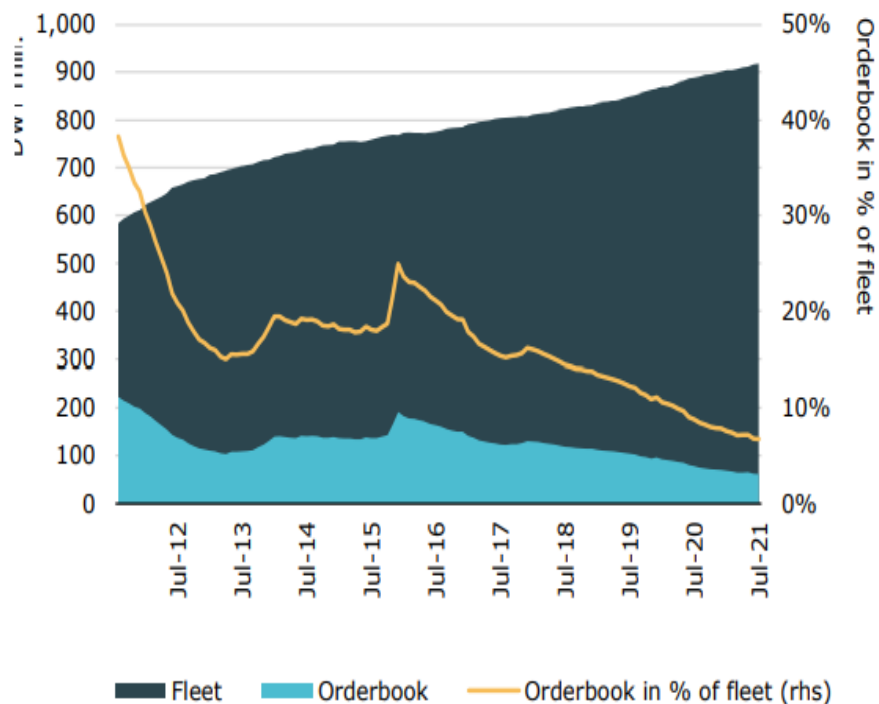
Current fleet by size  
Percentage of the fleet



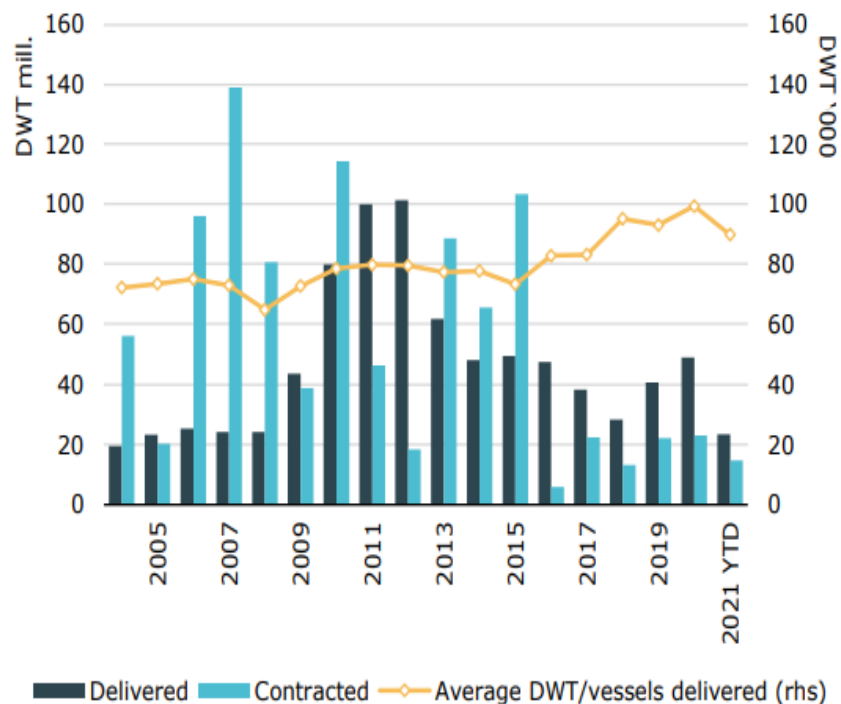
# 乾散貨輪訂單及交船分布

## CONTRACTING AND DELIVERIES

### FLEET VS. ORDERBOOK\*

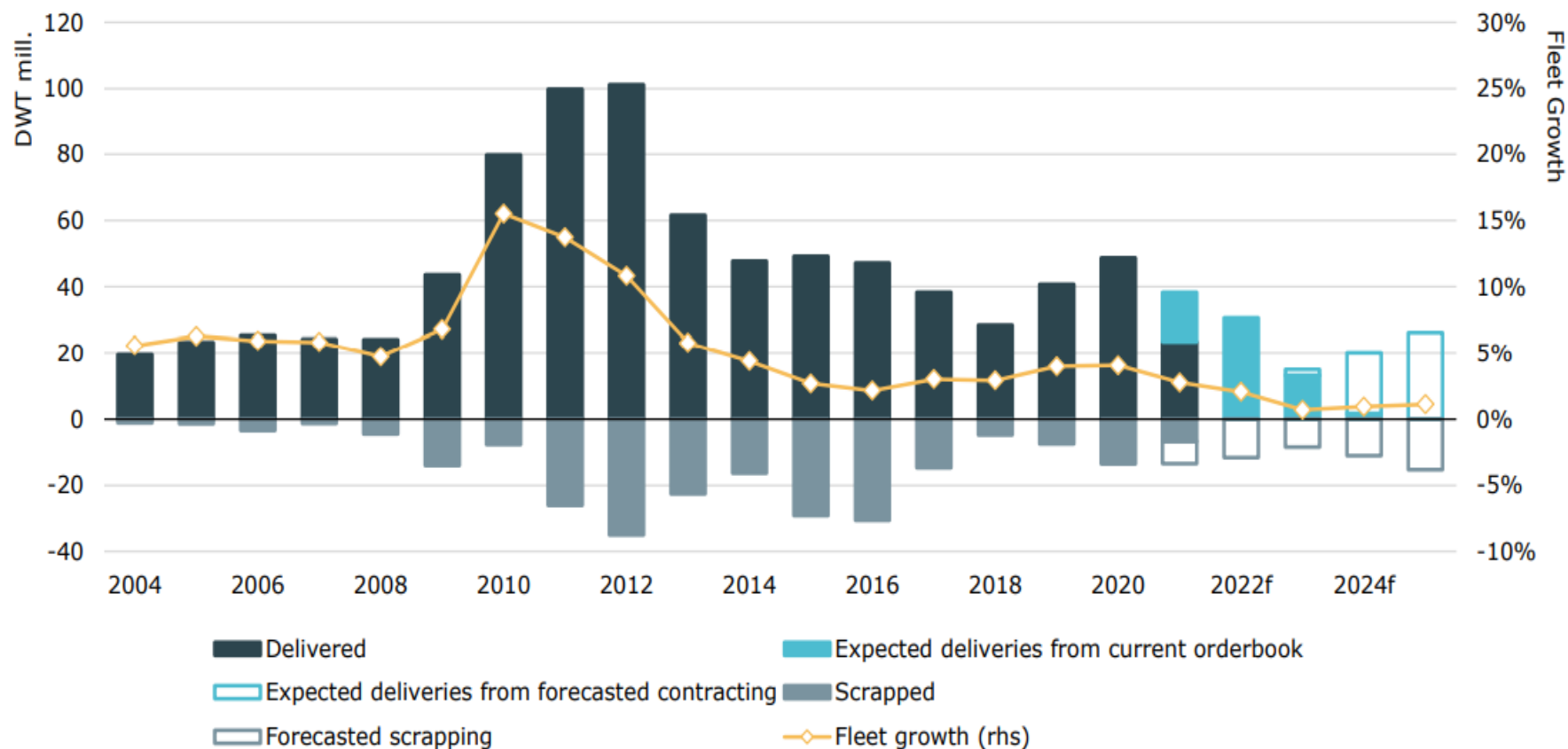


### CONTRACTING AND DELIVERIES



# 乾散貨輪船噸變化

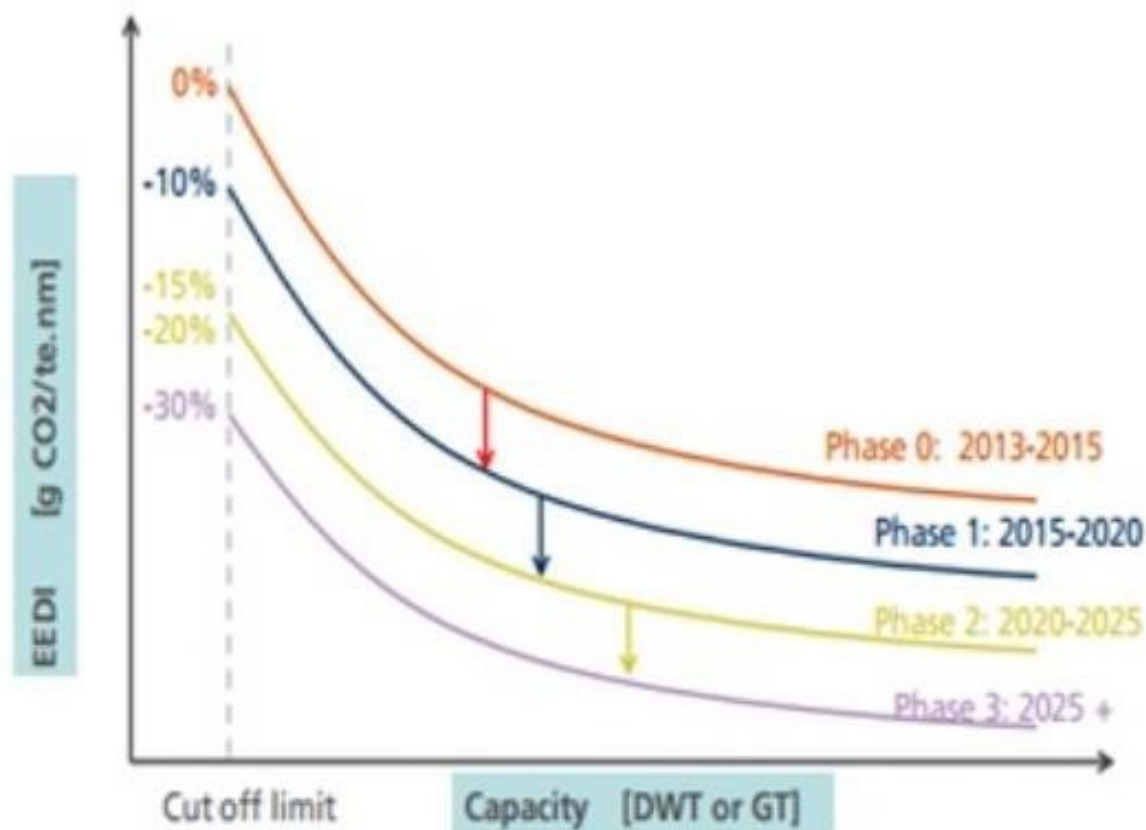
## DRY BULK FLEET DEVELOPMENT



# 節能減碳

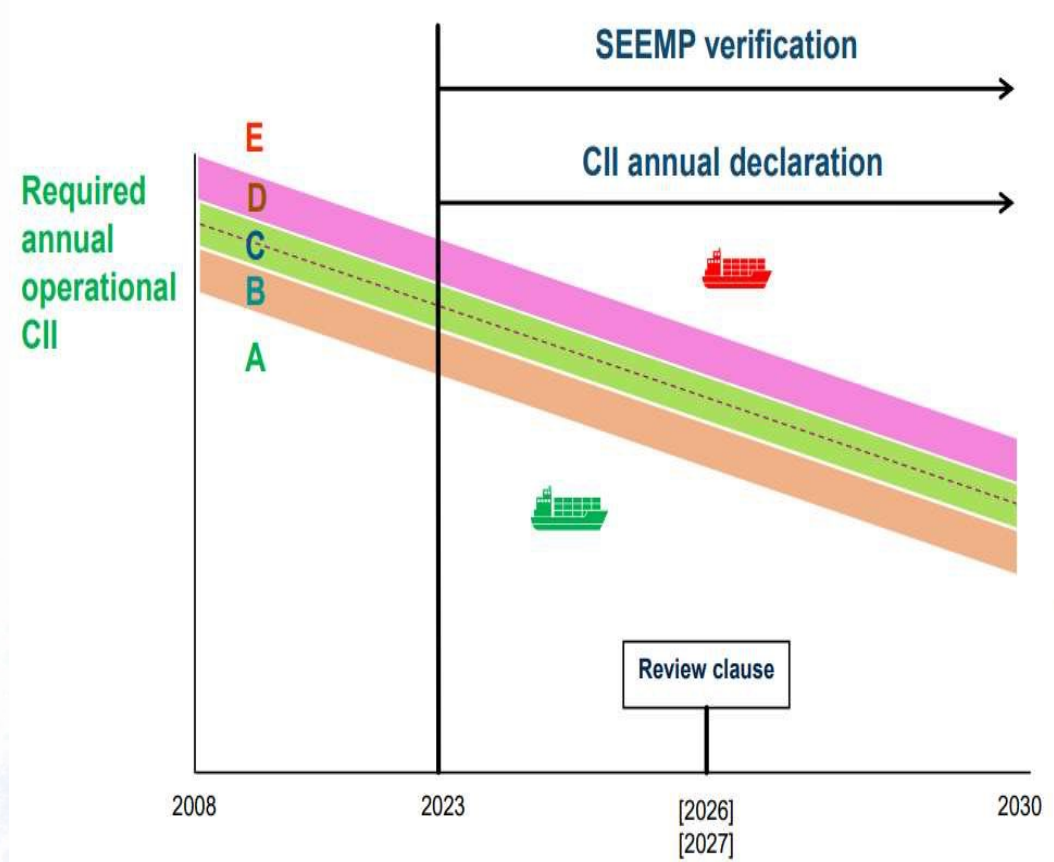
## 一、EEXI、CII實施進程

$$EEDI = \frac{CO_2 \text{ emission}}{\text{transport work}}$$



| Ship type                                                | Size                   | Reduction factor |
|----------------------------------------------------------|------------------------|------------------|
| Bulk carrier                                             | 200,000 DWT and Above  | 15               |
|                                                          | 20,000 to 200,000 DWT  | 20               |
|                                                          | 10,000 to 20,000 DWT   | 0-20*            |
| Gas carrier                                              | 15,000 DWT and above   | 30               |
|                                                          | 10,000 to 15,000 DWT   | 20               |
|                                                          | 2,000 to 10,000 DWT    | 0-20*            |
| Tanker                                                   | 200,000 DWT and Above  | 15               |
|                                                          | 20,000 to 200,000 DWT  | 20               |
|                                                          | 4,000 to 20,000 DWT    | 0-20*            |
| Container                                                | 200,000 DWT and above  | 50               |
|                                                          | 120,000 to 200,000 DWT | 45               |
|                                                          | 80,000 to 120,000 DWT  | 35               |
|                                                          | 40,000 to 80,000 DWT   | 30               |
|                                                          | 15,000 to 40,000 DWT   | 20               |
|                                                          | 10,000 to 15,000 DWT   | 0-20*            |
| General cargo                                            | 15,000 DWT and above   | 30               |
|                                                          | 3,000 to 15,000 DWT    | 0-30*            |
| Reefer                                                   | 5,000 DWT and above    | 15               |
|                                                          | 3,000 to 5,000 DWT     | 0-15*            |
| Combination carrier                                      | 20,000 DWT and above   | 20               |
|                                                          | 4,000 to 20,000 DWT    | 0-20*            |
| Ro-ro vehicle carrier                                    | 10,000 DWT and above   | 15               |
| LNG carrier                                              | 10,000 DWT and above   | 30               |
| Ro-ro cargo ship                                         | 2,000 DWT and above    | 5                |
|                                                          | 1,000 to 2,000 DWT     | 0-5*             |
| Ro-ro passenger ship                                     | 1,000 DWT and          | 5                |
|                                                          | 250 to 1,000 DWT       | 0-5*             |
| Cruise passenger ship having non-conventional propulsion | 85,000 GT and above    | 30               |
|                                                          | 25,000 to 85,000 GT    | 0-30*            |

| YEAR | Reduction factor to be increased per year | Reduction from 2019 reference | PHASE   |
|------|-------------------------------------------|-------------------------------|---------|
| 2020 | 1.0%                                      | 1.0%                          | PHASE 1 |
| 2021 | 1.0%                                      | 2.0%                          |         |
| 2022 | 1.0%                                      | 3.0%                          |         |
| 2023 | 2.0%                                      | 5.0%                          | PHASE 2 |
| 2024 | 2.0%                                      | 7.0%                          |         |
| 2025 | 2.0%                                      | 9.0%                          |         |
| 2026 | 2.0%                                      | 11.0%                         |         |
| 2027 | To be considered                          | To be considered              | PHASE 3 |
| 2028 |                                           |                               |         |
| 2029 |                                           |                               |         |
| 2030 |                                           |                               |         |



## ◆ 節能減碳 ◆

### 二、全球散貨船及油輪符合該議題的比重

僅不到 25% 的散貨船和油輪將符合 EEXI 標準(SSY報告)

### 三、對全球海運影響

- |            |           |
|------------|-----------|
| 1. 未達標船舶淘汰 | 2. 船速下降   |
| 3. 低標船舶汰換  | 4. 船噸供給減少 |

### 四、本公司將如何因應

- |              |                |
|--------------|----------------|
| 1. 持續船舶汰換    | 2. 加強船舶操作、維護管理 |
| 3. 偕同租家積極面對。 |                |

# —— 展望與策略 Prospect & Actions ——

## 一、乾散貨船運市場未來二年持續看好

疫後全球景氣持續復甦，鐵礦砂、煤炭需求高，新船噸供給有限，疫情造成之檢疫塞港

## 二、代營業務持續

去年11月取得中油觀塘港LNG拖船25年合約  
（建造5艘拖船，2艘交通船），明年10月營運。

## 三、船舶年輕化、效能至上

散裝船隊持續汰舊換新（今年預計新訂船二艘），  
新臺澎輪於2023年8月營運

## 四、船隊持續資訊網路優化



***Thank you for your attention***



**台灣航業股份有限公司**

**Taiwan Navigation Co., Ltd**

